

FINANCIAL STATEMENTS



**ASIAN AND PACIFIC ISLANDER
AMERICAN SCHOLARSHIP FUND**

FOR THE YEAR ENDED JUNE 30, 2015

ASIAN AND PACIFIC ISLANDER AMERICAN SCHOLARSHIP FUND

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Asian and Pacific Islander American Scholarship Fund
Washington, D.C.

We have audited the accompanying financial statements of the Asian and Pacific Islander American Scholarship Fund (APIASF), which comprise the statement of financial position as of June 30, 2015, and the related statements of activities and change in net assets, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of APIASF as of June 30, 2015, and the change in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Gelman Rosenberg & Friedman

March 2, 2016

ASIAN AND PACIFIC ISLANDER AMERICAN SCHOLARSHIP FUND

STATEMENT OF FINANCIAL POSITION
AS OF JUNE 30, 2015

ASSETS

CURRENT ASSETS

Cash and cash equivalents	\$ 2,172,087
Investments	2,237,254
Contributions and grants receivable	924,703
Prepaid expenses	<u>72,263</u>
Total current assets	<u>5,406,307</u>

FIXED ASSETS, Net of Accumulated Depreciation of \$935

7,082

OTHER ASSETS

Deposits	<u>14,556</u>
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TOTAL ASSETS **\$ 5,427,945**

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES

Accounts payable and accrued expenses	\$ 182,779
Scholarships payable	265,781
Deferred income - Gala	60,000
Current portion of deferred rent liability	<u>18,467</u>
Total current liabilities	<u>527,027</u>

LONG-TERM LIABILITIES

Deferred rent liability	<u>28,525</u>
Total liabilities	<u>555,552</u>

NET ASSETS

Unrestricted	3,404,055
Temporarily restricted	<u>1,468,338</u>
Total net assets	<u>4,872,393</u>

TOTAL LIABILITIES AND NET ASSETS **\$ 5,427,945**

ASIAN AND PACIFIC ISLANDER AMERICAN SCHOLARSHIP FUND

STATEMENT OF ACTIVITIES AND CHANGE IN NET ASSETS
FOR THE YEAR ENDED JUNE 30, 2015

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Total</u>
REVENUE			
Contributions and grants	\$ <u>1,789,386</u>	\$ <u>15,739,831</u>	\$ <u>17,529,217</u>
Special event revenue - Gala	375,624	-	375,624
Less: Cost of direct benefits	<u>(128,259)</u>	<u>-</u>	<u>(128,259)</u>
Net revenue from special events - Gala	<u>247,365</u>	<u>-</u>	<u>247,365</u>
Special event revenue - HES	199,750	-	199,750
Less: Cost of direct benefits	<u>(109,590)</u>	<u>-</u>	<u>(109,590)</u>
Net revenue from special events - HES	<u>90,160</u>	<u>-</u>	<u>90,160</u>
Investment income	5,695	(1,069)	4,626
In-kind donations	21,405	-	21,405
Net assets released from donor restrictions	<u>15,593,936</u>	<u>(15,593,936)</u>	<u>-</u>
Total revenue	<u>17,747,947</u>	<u>144,826</u>	<u>17,892,773</u>
EXPENSES			
Program Services:			
Gates Millennium Scholarships	14,146,397	-	14,146,397
APIASF Scholarships	2,251,226	-	2,251,226
APIASF Education and Information Programs	<u>487,960</u>	<u>-</u>	<u>487,960</u>
Total program services	<u>16,885,583</u>	<u>-</u>	<u>16,885,583</u>
Supporting Services:			
Management and General	417,058	-	417,058
Fundraising	<u>409,236</u>	<u>-</u>	<u>409,236</u>
Total supporting services	<u>826,294</u>	<u>-</u>	<u>826,294</u>
Total expenses	<u>17,711,877</u>	<u>-</u>	<u>17,711,877</u>
Change in net assets	36,070	144,826	180,896
Net assets at beginning of year	<u>3,367,985</u>	<u>1,323,512</u>	<u>4,691,497</u>
NET ASSETS AT END OF YEAR	\$ <u>3,404,055</u>	\$ <u>1,468,338</u>	\$ <u>4,872,393</u>

ASIAN AND PACIFIC ISLANDER AMERICAN SCHOLARSHIP FUND

**STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2015**

	Program Services			
	Gates Millennium Scholarships	APIASF Scholarships	APIASF Education and Information Programs	Total Program Services
Salaries, taxes and benefits	\$ 696,524	\$ 151,690	\$ 26,667	\$ 874,881
Scholarships	13,050,976	2,055,000	-	15,105,976
Professional fees	54,953	14,610	36,281	105,844
Board meetings and travel	-	-	-	-
Depreciation	600	-	-	600
Donations/sponsorships	2,433	-	-	2,433
Equipment rental and maintenance	10,130	2,005	-	12,135
Event costs	9,033	-	20,274	29,307
Honorarium	24,200	-	-	24,200
Insurance	4,492	396	-	4,888
Office expense	31,033	1,117	982	33,132
Outside services	16,570	1,242	353,025	370,837
Postage and delivery	5,395	736	3,284	9,415
Printing and reproduction	4,976	106	2,498	7,580
Rent	112,997	22,599	-	135,596
Telecommunications	10,748	1,102	12	11,862
Travel	108,682	565	44,937	154,184
In-kind	-	-	-	-
Other	2,655	58	-	2,713
TOTAL	\$ 14,146,397	\$ 2,251,226	\$ 487,960	\$ 16,885,583

Supporting Services			
Management and General	Fundraising	Total Supporting Services	Total Expenses
\$ 242,375	\$ 336,780	\$ 579,155	\$ 1,454,036
-	-	-	15,105,976
34,964	7,091	42,055	147,899
21,646	97	21,743	21,743
335	-	335	935
6,533	500	7,033	9,466
2,739	3,083	5,822	17,957
-	-	-	29,307
-	-	-	24,200
3,041	396	3,437	8,325
24,129	4,442	28,571	61,703
15,450	6,336	21,786	392,623
1,155	2,160	3,315	12,730
4,726	1,257	5,983	13,563
19,197	22,599	41,796	177,392
2,966	2,790	5,756	17,618
14,686	21,241	35,927	190,111
21,405	-	21,405	21,405
1,711	464	2,175	4,888
\$ 417,058	\$ 409,236	\$ 826,294	\$ 17,711,877

ASIAN AND PACIFIC ISLANDER AMERICAN SCHOLARSHIP FUND

STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED JUNE 30, 2015**CASH FLOWS FROM OPERATING ACTIVITIES**

Change in net assets	\$ 180,896
Adjustments to reconcile change in net assets to net cash used by operating activities:	
Depreciation	935
Unrealized loss	3,490
Realized gain	(45)
(Increase) in:	
Contributions and grants receivable	(117,610)
Prepaid expenses	(3,038)
(Decrease) in:	
Accounts payable and accrued expenses	(69,310)
Scholarships payable	(1,223,003)
Deferred income	(5,878,866)
Deferred rent liability	<u>(10,937)</u>
Net cash used by operating activities	<u>(7,117,488)</u>

CASH FLOWS FROM INVESTING ACTIVITIES

Purchase of fixed assets	(8,017)
Net purchase of investments	<u>(7,189)</u>
Net cash used by investing activities	<u>(15,206)</u>
Net decrease in cash and cash equivalents	(7,132,694)
Cash and cash equivalents at beginning of year	<u>9,304,781</u>
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ <u>2,172,087</u>

SCHEDULE OF NONCASH FINANCING TRANSACTIONS

Donated Securities	\$ <u>11,740</u>
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ASIAN AND PACIFIC ISLANDER AMERICAN SCHOLARSHIP FUND

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2015

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION

Organization -

The Asian and Pacific Islander American Scholarship Fund (APIASF) is a non-profit organization, incorporated in the District of Columbia. APIASF's vision is to see that all Asian and Pacific Islander Americans who wish to pursue higher education have the opportunity, regardless of their ethnicity, national origin, or financial means. APIASF's mission is to forge partnerships building a national Asian and Pacific Islander American scholarship organization that supports and encourages all Asian and Pacific Islander American students to pursue higher education, thereby developing future leaders who will contribute back to their communities and ultimately, strengthening America.

APIASF manages three scholarship programs: APIASF's general scholarship, APIASF AANAPISI (Asian American and Native American Pacific Islander-Serving Institutions) scholarship and the Gates Millennium Scholars/Asian Pacific Islander Americans (GMS/APIA) funded by a grant from the Bill & Melinda Gates Foundation. Through these programs, APIASF has distributed more than \$100 million in college scholarships to more than 6,000 deserving Asian and American Pacific Islander (AAPI) students across the country and in the Pacific Islands.

APIASF continues to have the largest outreach nationwide to the AAPI communities providing scholarships to the most undeserved individuals through its general and GMS/APIA programs. Realizing through evidenced-based research over 50% of AAPIs attend two-year institutions, one potential area of greatest impact APIASF has is with students attending two-year institutions. These campuses are defined by at least a 10% AAPI enrollment and a minimum threshold of low-income students and/or a lower than average educational and general expenditures per student. APIASF is decisively partnering with AANAPISI campuses to provide scholarships and over time aims to become the only national scholarship organization with linkages to all 153 AANAPISIs and the communities they serve.

In addition to scholarship support, APIASF has a comprehensive range of programs that include research and data collection, national higher education convening's, wrap-around services to maximize graduation rates and gainful employment, and communications strategies that will better inform policy leaders, campus administrators and the general public to help improve educational opportunities for AAPI students.

To ensure delivery of effective student support services and initiatives that meet the needs of APIASF scholarship recipients, ongoing evaluations are conducted throughout the year by APIASF. Providing a safe space in which APIASF Scholars are comfortable voicing their needs and experiences is a critical element to the foundation of programs being administered year-to-year. APIASF team members collaborate in scholar and social networks that provide sound research and best practices in supporting Asian American and Pacific Islanders students' academic, personal, social, cultural, and professional development and success.

Basis of presentation -

The accompanying financial statements are presented on the accrual basis of accounting, and in accordance with FASB ASC 958, *Not-for-Profit Entities*.

Cash and cash equivalents -

APIASF considers all cash and other highly liquid investments with initial maturities of three months or less to be cash equivalents, and excluding money market funds held by investment managers in the amount of \$1,397,677 for the year ended June 30, 2015.

ASIAN AND PACIFIC ISLANDER AMERICAN SCHOLARSHIP FUND

**NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2015**

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION
(Continued)**

Cash and cash equivalents (continued) -

Bank deposit accounts are insured by the Federal Deposit Insurance Corporation (FDIC) up to a limit of \$250,000. At times during the year, APIASF maintains cash balances in excess of the FDIC insurance limits. Management believes the risk in these situations to be minimal.

Restricted cash -

Restricted cash is limited in use to payment of the Gates Millennium Scholarships. Restricted cash at June 30, 2015 was \$64,473 and is included with cash and cash equivalents.

Investments -

Investments are recorded at their readily determinable fair value. Realized and unrealized gains and losses are included in investment income in the Statement of Activities and Change in Net Assets.

Contributions and grants receivable -

Contributions and grants receivable approximate fair value. Management considers all amounts to be fully collectible and due within one year. Accordingly, an allowance for doubtful accounts has not been established.

Fixed assets -

Fixed assets in excess of \$5,000 are capitalized and stated at cost. Fixed assets are depreciated on a straight-line basis over the estimated useful lives of the related assets, generally five to seven years. The cost of maintenance and repairs is recorded as expenses are incurred. Depreciation expense for the year ended June 30, 2015 totaled \$935.

Income taxes -

APIASF is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes has been made in the accompanying financial statements. APIASF is not a private foundation.

Uncertain tax positions -

For the year ended June 30, 2015, APIASF has documented its consideration of FASB ASC 740-10, *Income Taxes*, that provides guidance for reporting uncertainty in income taxes and has determined that no material uncertain tax positions qualify for either recognition or disclosure in the financial statements.

Deferred income -

Deferred income consists of Gala registrations. APIASF recognizes special event revenue when the related event has occurred.

ASIAN AND PACIFIC ISLANDER AMERICAN SCHOLARSHIP FUND

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2015

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Net asset classification -

The net assets are reported in two self-balancing groups as follows:

- **Unrestricted net assets** include unrestricted revenue and contributions received without donor-imposed restrictions. These net assets are available for the operation of APIASF.
- **Temporarily restricted net assets** include revenue and contributions subject to donor-imposed stipulations that will be met by the actions of APIASF and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities and Change in Net Assets as net assets released from restrictions.

Contributions and grants -

Unrestricted and temporarily restricted contributions and grants are recorded as revenue in the year notification is received from the donor. Temporarily restricted contributions and grants are recognized as unrestricted support only to the extent of actual expenses incurred in compliance with the donor-imposed restrictions and satisfaction of time restrictions. Temporarily restricted contributions and grants received in excess of expenses incurred are shown as temporarily restricted net assets in the accompanying financial statements.

In-kind donations -

In-kind donations consist of plane tickets and goods for auction, all benefiting APIASF's scholarship programs. In-kind donations are recorded at their fair market value as of the date of the gift. In addition, volunteers have donated significant amounts of their time to APIASF; these donated services are not reflected in the financial statements since these services do not meet the criteria for recognition as contributed services. In-kind donations that meet the criteria for recognition are included in revenue and expense for the year ended June 30, 2015.

Scholarships payable -

APIASF awards scholarships to eligible persons. Scholarships are recorded in the year in which they are awarded.

Use of estimates -

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Functional allocation of expenses -

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statement of Activities and Change in Net Assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

ASIAN AND PACIFIC ISLANDER AMERICAN SCHOLARSHIP FUND

**NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2015**

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION
(Continued)**

Risks and uncertainties -

APIASF invests in various investment securities. Investment securities are exposed to various risks such as interest rates, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the accompanying financial statements.

Fair value measurement -

APIASF adopted the provisions of FASB ASC 820, *Fair Value Measurement*. FASB ASC 820 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs (assumptions that market participants would use in pricing assets and liabilities, including assumptions about risk) used to measure fair value, and enhances disclosure requirements for fair value measurements. APIASF accounts for a significant portion of its financial instruments at fair value or considers fair value in their measurement.

2. INVESTMENTS

Investments consisted of the following at June 30, 2015:

	<u>Fair Value</u>
Money market funds	\$ 1,397,677
Certificates of deposit	750,177
Mutual funds	<u>89,400</u>
TOTAL INVESTMENTS	<u>\$ 2,237,254</u>

Included in investment income are the following:

Interest and dividends	\$ 8,071
Unrealized loss	(3,490)
Realized gain	<u>45</u>
TOTAL INVESTMENT INCOME	<u>\$ 4,626</u>

3. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets consisted of the following at June 30, 2015:

Gates Millennium Scholarships	\$ 57,267
APIASF Scholarships	682,728
APIASF Community College Scholarships	340,000
APIASF Frances Sonn Nam Fund	67,345
APIASF Education and Information Programs	<u>320,998</u>
TOTAL TEMPORARILY RESTRICTED NET ASSETS	<u>\$ 1,468,338</u>

ASIAN AND PACIFIC ISLANDER AMERICAN SCHOLARSHIP FUND

**NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2015**

3. TEMPORARILY RESTRICTED NET ASSETS (Continued)

The following temporarily restricted net assets were released from donor restrictions by incurring expenses (or through the passage of time), which satisfied the restricted purposes specified by the donors:

Gates Millennium Scholarships	\$ 13,050,976
APIASF Scholarships	1,819,500
APIASF Community College Scholarships	227,500
APIASF Frances Sonn Nam Fund	8,000
APIASF Education and Information Programs	<u>487,960</u>
TOTAL NET ASSETS RELEASED FROM DONOR RESTRICTIONS	<u>\$ 15,593,936</u>

4. LEASE COMMITMENTS

APIASF leases office space in the District of Columbia under a five-year agreement, which originated in April 2012 and expires in 2017. Under terms of the lease, APIASF's monthly lease payment is \$14,556, with the lease payment increasing over the lease term to \$17,027 per month. APIASF also received five months of free rent.

Accounting principles generally accepted in the United States of America require that the total rent commitment should be recognized on a straight-line basis over the term of the lease. Accordingly, the difference between the actual monthly payments and the rent expense being recognized for financial statement purposes is recorded as a deferred rent liability on the Statement of Financial Position.

The following is a schedule of the future minimum lease payments:

<u>Year Ending June 30,</u>	
2016	\$ 195,859
2017	203,672
2018	<u>17,027</u>
	<u>\$ 416,558</u>

Rent expense for the year ended June 30, 2015 totaled \$177,392 and the deferred rent liability for the year totaled \$46,992.

5. RETIREMENT PLAN

APIASF has established a 401(k) tax-deferred retirement plan for the benefit of its employees. The plan covers all eligible employees, as defined. Plan participants may make voluntary salary reduction contributions up to the maximum amount allowed. APIASF may pay up to 2% of eligible compensation to the plan. For the year ended June 30, 2015, APIASF paid \$9,085 as a contribution to the plan.

ASIAN AND PACIFIC ISLANDER AMERICAN SCHOLARSHIP FUND

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2015

6. CONCENTRATION OF REVENUE

Approximately 79% of APIASF's revenue for the year ended June 30, 2015 was derived from grants awarded by one donor. APIASF has no reason to believe that relationships with this donor will be discontinued in the foreseeable future. However, any interruption of these relationships (i.e., the failure to renew grant agreements or withholding of funds) would adversely affect APIASF's ability to finance ongoing operations.

7. FAIR VALUE MEASUREMENT

In accordance with FASB ASC 820, *Fair Value Measurement*, APIASF has categorized its financial instruments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument. Investments recorded in the Statement of Financial Position are categorized based on the inputs to valuation techniques as follows:

Level 1. These are investments where values are based on unadjusted quoted prices for identical assets in an active market APIASF has the ability to access.

Level 2. These are investments where values are based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, or model-based valuation techniques that utilize inputs that are observable either directly or indirectly for substantially the full-term of the investments.

Level 3. These are investments where inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Following is a description of the valuation methodology used for investments measured at fair value. There have been no changes in the methodologies used at June 30, 2015.

- *Money market funds* - Fair value is equal to the reported net asset value of the fund.
- *Certificates of deposit* - Generally valued at original cost plus accrued interest, which approximates fair value.
- *Mutual funds* - Fair value is equal to the reported net asset value of the fund, which is the price at which additional shares can be obtained.

The table below sets forth by level, within the fair value hierarchy, APIASF's investments at fair value for the year ended June 30, 2015:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Asset Class:				
Money market funds	\$ 1,397,677	\$ -	\$ -	\$ 1,397,677
Certificates of deposit	-	750,177	-	750,177
Mutual funds	<u>89,400</u>	<u>-</u>	<u>-</u>	<u>89,400</u>
TOTAL	<u>\$ 1,487,077</u>	<u>\$ 750,177</u>	<u>\$ -</u>	<u>\$ 2,237,254</u>

ASIAN AND PACIFIC ISLANDER AMERICAN SCHOLARSHIP FUND

**NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2015**

8. SUBSEQUENT EVENTS

In preparing these financial statements, APIASF has evaluated events and transactions for potential recognition or disclosure through March 2, 2016, the date the financial statements were issued.